## LEAVE YOUR NOTEBOOKS, BUT YOU CAN'T LEAVE THE FACTORY

In September 2017, I performed the inefficacious feat of travelling over 1,000 kilometres from Hong Kong to Wuhan, a large urban metropolis in the centre of China, to oversee the printing of a new publication.

During the course of approximately one week in Wuhan, more intercity travels ensued, as a trail of outsourcings led me from one large factory to smaller ones, from suburb to industrial zone, and in the end—at 11:00 pm in one grimy workshop not much larger than a garage—with a single worker.

The others had been clocking out one-by-one from 8 o'clock as they finished their tasks for the day, and the industrial roar of this gated block of wholesale paper vendors and printrelated workshops quieted down in turn as their respective machines were powered off. I was still there because our small print run of 500 books had been finished off poorly. Some were graced with Pollock-like splashes of glue drying slowly on their covers, others disco-cut into parallelograms rather than rectilinear shapes, with the covers bound to the pages at strange angles.

Having already outsourced myself to Wuhan after sadly having to say no to the triple-price of printing locally in Hong Kong, I knew that I could not expect a perfect production, yet these results were somehow boundary-breaking in a stunning way. As I was frantically messaging back and forth with the boss, whom had not been present all day, it slowly dawned upon me that the primary overtime job of this one remaining factory employee, whom the others had called Fatty, was to keep me from leaving the premises until I paid the remaining amount of money owed.

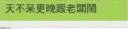
After twelve hours crouched over books at Wang Jie Binding Factory, a final resignation and sympathy for Fatty, the singular labourer who had to suffer in this dispute while the boss was probably sprawled out at home in front of his television, led me to handing over the cash and finally going home. Maybe it was my own weariness or maybe it was a bit of Stockholm Syndrome, but actually, Fatty, whose real name is WANG Zuyu, and I somehow became friends that night. The following is a transcript of our WeChat messenger conversation in the evening after we parted.



## (1) \$\infty 4G \| 4G \| 1 \| = 2:46

潜龙在渊... 武漢裝訂

你是唯一一個理由讓我今 天不呆更晚跟老闆鬧



我一直好奇你是做什么 的,刚才看了你的朋友 圈,又上网看了一下,才 了解你大概是做什么的

哈哈哈哈

艺术家+书商+慢递+行为 艺术+社会实践+。。。。

太杂了

哈哈哈哈哈

我也覺得

其实我觉得你最适合做的 是自由撰稿人

文笔不错,英文也不错

你認識我才幾個小時已經 看得出來我最合適幹什 麽???

个人感觉

好吧

我是喜歡寫東西的,可是 寫稿的機會不多

> 没事可以写啊,不一定要 发表啊

> > 不發表做什麼

在我18岁到20岁的时候我

· (+ 9)

WZY: Artist + Bookseller + Slow Courier + Performance Art + Social Practice + ...

Too much all over the place

EWH: Hahahahaha I think so, too

WZY: Actually, I think you'd be most suited as a freelance writer Your writing is not bad, and your English not bad either

> EWH: You've only known me for a few hours and you can already see what I would be most suited to do???

WZY: Just a personal feeling

EWH: Okay then I do like to write but don't have so many opportunities to do so.

WZY: You can write whenever there's time, it's not necessary to publish everything.

> EWH: What do you do with it if you don't publish?

WZY: When I was between 18 and 20 years old, I also often wrote. I filled up two whole notebooks, but later because of the goings-on of life, I didn't have the free time and mood to write anymore.

WZY: It was just something for my own amusement. Just as people live for themselves, not for showing their lives to other people. It was a hobby, and I just wrote. You don't have to publish.

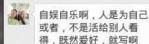
EWH: You have a point there

#### © \$\square 4G \| 4G \| \| = 2:46

#### 潜龙在渊... 武漢裝訂

也经常写东西,写了整整 两个笔记本,后来因为生 活,没有闲情逸致写了

#### 很可惜呀



不一定要发表啊



发表带了功利性了

可是我覺得我們每一個人 也有一個什麼可以貢獻給 社會和其他人的,有時候 發表也對作者好,對別人 也好

不一定只是為了自己活 著--那只是打飛機,可是 打飛機不夠 %

#### 你安全到家了嗎

在你发第一条微信的时候 就到家了

#### 那選好

然后洗完澡,躺着吹空 调,看你那本书,附带看 了下你朋友圈和网页

好吧

( · · · ) (-

2)

我忘了拍我在工廠留下來 的書,你們明天扔之前麻 煩你幫我拍照好嗎

扔了垃圾桶裡也好拍,哈

(0)

### (3) \$\sqrt{4G} \| 4G' \| 1 \| 2:46

#### 潜龙在渊... 武漢裝訂

好的

拍了干嘛?

做記錄啊

我本來想拍整個過程,結 果我今天到了你們都已經 做完了

这也要记录?记录你今天 挑选了一天?

#### 本來要拍是裝訂的過程

那会让你很失望的

我们这就是个小作坊

沒有啊,我就是要接受你 說"武漢就是這樣"

#### 小作坊是好的,可是如果

上不了台面的东西会压低 你这本书的档次

#### 我們這本書跟檔次無關啦

你的书我大概翻了下,主 要介绍的许多独立出版物

我喜歡跟小作坊合作 呀,我們的勞動力跟人情 還是很重要

#### 大公司沒有人情了

問題是你們這個小作坊看 不起我這樣的小活兒

0 你如果把我们的流程拍进



## © \$\sqrt{46} \| 46\| \| 2:46

#### 潜龙在渊... 武漢裝訂 4

去,让别人看到了不好的 一面,也许销路没有那么 好了

是你花了钱,但是书没有 做出效果

你們裝訂了那麼差,不用

看照片了就知道我們走的 是遺條路啦、哈哈哈哈

这句话本来我不能说 的,如果是我3000块,做 出来绝对不是你这个效果

你懂的,不要说我说 的普普普

紙用的都是便宜的,我們 追求的也不是精緻的,可 是到了封面完全歪的就超 了我的底線,哈哈哈

说了我也不会承认的

哈哈

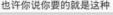
所以我希望你有機會來深 圳, 這樣我們有機會再合 作!

你用的纸一看就是垃圾 书,别人就当垃圾书做了

话不好听,理是这个理













WZY: The need to publish becomes a kind of personal gain

EWH: But I think each person has something to contribute to society and others. Sometimes publishing is not only for oneself but also something positive for others

It's not only for ourselves that we live, that would just be masturbation, but jerking off is obviously not enough 👸

Have you reached home safely?

WZY: I had already arrived when you wrote the first message

EWH: Oh, that's good

WZY: And then I took a shower, layed down and relaxed under the air conditioner, looked through a copy of your book that I brought back with me, your "Moments" and website

EWH: Okay

I forgot to take a photo of the books I left at the factory, could you take a photo for me tomorrow morning before they throw them away?

It will also look good thrown in the rubbish bin, hahahaha

WZY: Sure

Why do you want to take a picture of that for?

EWH: For documentation.

Originally I had wanted to photograph the entire process, but today when I arrived at the factory you all had already finished everything

WZY: You want to document that, too? Like you sifting through the books all day?

EWH: I wanted to document the binding process

WZY: That would only make you disappointed

We are only a small workshop

EWH: Not at all, I've accepted what you said was "the Wuhan way"

Small workshops are good, but if—

WZY: These under the table things just degrade your book

> EWH: Our book doesn't have anything to do with level or class

WZY: I browsed though the book, mostly it's introducing independent publications

EWH: I like to work with small workshops. Our labour is still strongly related to personal relations and human sentiment.

Big companies don't have anymore of that.

The problem is that this small workshop of yours looks down on a small job like ours.

WZY: If you had documented the whole process and let people seen this ugly side of things, it would probably negatively effect your sales Wrong [about us looking down].

It's you who spent the money, but the book didn't come out as it should.

EWH: You all did the binding so badly, nobody would need to see documentation photos and they'd know we did it this cheap way, hahahaha

WZY: I wouldn't ordinarily be able to say this, but if it was 3,000 yuan for a job that I was in charge of, for sure it wouldn't have turned
out like this.

You know what I mean, don't tell anyone I said it 🌦 🥌

EWH: The paper we used is really cheap, we weren't looking for some kind of fine-grade result, but when it got to the binding part it really went beyond my lowest expectations, hahaha

WZY: Even if you told my boss I wouldn't admit it

EWH: Haha

So that's why I hope you get a chance to come to Shenzhen, then we'd have a chance to work together again!

WZY: You can tell at a glance that the paper you used is trash, so other people will treat it like trash.

This doesn't sound nice, but it's the truth.

EWH:

WZY: Maybe you wanted this kind of result

EWH: LMAO

So what you're saying is that people have treated us based upon their judgement of our outer appearance

WZY: Yes, that's it

EWH: I can understand that, and that's why it actually takes a long time to understand one another in order to collaborate together well

Because obviously we've been misunderstood

So they did a terrible job.

WZY: You know when I got off work and gave your money to the boss, I told him that you left two boxes with us and asked us to courier it to you in November. You know what he said?



WZY: "Don't worry about her then, as long as you got the money then it's done." It made me really depressed.

EWH: This time everything was too rushed, I hope that next time I can spend more time to find a good factory and communicate better

WZY: Thank goodness I stored the books upstairs.

EWH: WTF

Really no feeling.

This is probably a reason why his little workshop hasn't been able to develop further or expand.

WZY: Because for sure they would have otherwise just left your books outside even if they get rained on or scorched in the sun. Then after two months' time you'd really get the final result you wanted: that mouldy and aged look.

EWH: I'm tearing up here

WZY: It always rains here, so if books are left here for a period of time they take in the moisture, that's why I moved the books upstairs for you.

> This is the real meaning behind that English phrase of yours which I just posted onto my "Moments" page and tagged you



WZY: Don't worry about your books, you can count on me

> EWH: I haven't seen your "Moments" posts yet, haha

> > Hahahaha See it now.

WZY: People from Wuhan really don't have any sense of responsibility, not really any kind of refinement, just fighting against one another. Thinking about Wuhan life already makes me exhausted.

EWH: Ayy...

Sounds really tough. Tragic.

WZY: Dealing with them even makes me tired. Your books clearly could be done well, they still had to make a big mess of it.

EWH: Well, I know it now...

WZY: All the work you did to prepare was probably as perfect as you could get, but then down to the last step he had to screw it all up, so basically all the work you did before is pretty much a waste.

> When I first came to Wuhan I worked as a factory manager for three years. But I couldn't go on with that anymore, I've had enough with managing, it just gives me pain. I just want to be a simple labourer.

> > EWH: Why?

WZY: Wuhan people are too lazy

To open a shop is easy, to keep it open is an art"





EWH: But can't you earn more money being a factory manager?

WZY: It's totally different here compared to Shenzhen

EWH: Oh

WZY: In Shenzhen, efficiency and quality are top priorities.

> In Wuhan, a factory manager only makes 500 *yuan* more than a skilled worker.

It's bare bones.

EWH: Goodness!



WZY: Unbelievable, huh?

EWH: Yeah

WZY: For example, now I work as a skilled labourer. with a minimum salary of 5,500 a month. Overtime gets 25 an hour, and rent, electricity/water bills and meals are all covered by the boss. If you go to another factory and work as a manager, you'd only get 6-7,000 a month, and you'd have to pay for all your expenses yourself.

> So now my boss covers pretty much everything. Every month I only have to spend for cigarettes and topping up my phone.

Wuhan is really shocking, eh?

FWH: Your rent is also paid for by the boss?

WZY: Yes

EWH: Would it be better to be a factory manager in Shenzhen?

WZY: The washing machine and fridge and everything all belong to the boss.

He covers utilities, too.

FWH: Wow

But you can't keep on like

that for your whole life, right?

WZY: I couldn't make it [as factory managerl in Guangdong. The factories over there are bigger and mv skills are limited

EWH: What are your limitations?

WZY: Even if I can't go on like this my whole life, what other choice do I have? For now I can only go on like this.

> If I tell you about my family background, you'd understand.

> > EWH:



Are you from a farming family?

WZY: My family come from the countryside. I was the only one in our whole village that even went to middle school, and I had to work part-time to pay for it.

EWH: You are quite special then

WZY: That year our school had over 3,000 students, and I was one of the top three.

EWH: Wow

WZY: But I couldn't afford to go to high school.

> So later I went to Shenzhen, ended up staying there over ten years.

> Came back to Wuhan in 2013 completely broke.

> > EWH: Were you happy during those years?

# ☆ 4G \_d 4G d 2:46 潜龙在渊... 武漢裝訂

不然他们绝对给你放在外

不然他们绝对给你放在外面风吹日晒的,等两个月 后书肯定达到你要的效果 了,发霉变旧了

哭了

我们这里老是下雨,书放 这里时间长就受潮了,所 以我才给你搬楼上去了

这就是我刚才发在朋友圈 里转自你的那句英文的意 思

St.

不要担心你的书,我做 事,你放心

我還沒看你的朋友圈呢,哈哈

哈哈哈哈

看到了

武汉人真的没有责任 心,没有什么素质,勾心 斗角的,活着都累

i nec

聽起來很慘

悲劇

我跟他们一起做事我都觉得累,明明可以干的好的 一件事,非给你干的乱七

1

© \$\sqrt{46} \dag{46} \dag{1} = 2:46

· 潜龙在渊... 武漢裝訂

八糟

現在知道了

你在前面把准备工作做的 堪称完美了,他能到最后 临门一脚给你做的一塌糊 涂,你前面做的努力都白 费了

我刚来武汉给人家做厂 长,做了三年,我不做 了,我就只干活,不管事 了,心累

為店

武汉这边的人太懒散了

廠長不是能賺更好的錢嗎

跟深圳那边完全不是一个 概念

哦

深圳的品质和效率是放在 第一位的

在武汉厂长只比我做技术工多500块钱

鸡肋

天啊

.

不可想象?

1

017:07t0 E#006#

(2)

1)

是呀

© \$\sqrt{46} \| \delta \| 2:46

- 潜龙在渊... 武漢裝訂

打比方,我现在做技术 工,底薪5500,加班25/ H,房租水电,吃饭喝水 什么的,全是老板的,你 在别的厂做个厂长,也就 六七千封顶了,开支还全 部是自己的

我每个月除了抽烟,充话 费意外,其他开支基本都 是老板的

被武汉吓到了吧

房租也是老闆給的?

在深圳的話,做廠長會好一點嗎

洗衣机冰箱都是老板的

水电也是他的

天啊

可是你那樣不能一輩子吧

广东那边的厂大一些,我 能力有限,做不下来

你能力有什麽限度

不能一辈子又能怎么样 呢,目前只能是这样的

说一下我的家庭背景你就 明白了







WZY: Not happy

EWH: Oh

You always make it sound like Shenzhen is better, I thought you liked it.

WZY: I do like it.

But all the money I made got spent in Shenzhen, too.

After moving to Shenzhen, I stayed for four years before ever going back home to visit. And in total I stayed there for seven years.

EWH: You couldn't save any of the money you earned there?

WZY: I just got married last year during Spring Festival. Actually I met my wife here.

EWH: So you will have to think about making better conditions for your family, too, then.

WZY: I'm 33 now, not so young anymore

EWH: That's still voung

WZY: I spent everything when I was single in Shenzhen, didn't start to save money until coming back to Wuhan. Last year we built a three-storey house in my wife's hometown and spent everything. I still owe more than 70,000, so this year the plan is to continue working for a year in order to repay the debt before thinking about doing something else. My wife is pregnant, too.

EWH: What other plans do you have?

WZY: I don't know.

My ex-girlfriend had wanted me to become a web programmer, but later she went to Hong Kong and the idea was shelved.

EWH: Are you interested in programming? Good at it?

WZY: Actually I have no idea what web programmers do.

EWH: Hahaha

WZY: I just like to tinker with computers.

EWH: You've been working in printing for so many years, you must be pretty good with it. You shouldn't waste all your knowledge and experience, you just need to find a better factory.

WZY: Don't you think that I'm already completely trapped here?

EWH: I have a friend from
Wuhan who also is also
in publishing, I can ask
for you.

Maybe you are, but Wuhan
must surely also have

other [possibilities].

WZY: I think that I won't be able to change jobs for at least another three years.

EWH: A different company, with other people.

For sure you can, you're just at a bit of a disadvantage right now, that's all.

WZY: The boss is a relative of mine, I've already tried to leave several times, but in the end it never works.

EWH: What I mean is that you
don't necessarily have
to leave Wuhan, but maybe
you can find somewhere
better in Wuhan.





EWH: Good night.